ARKANSAS CORN & GRAIN SORGHUM PROMOTION BOARD MEETING Zoom Only

Minutes

November 12th, 2024 9:00 a.m.

Members Present via Zoom: Matt Smith, Trent Dabbs, Matt Gammill, Tommy Young,

Jason Felton, Kenny Falwell & Perry Galloway

Members Absent: None

Chairman Kenny Falwell commenced the board meeting at 9:00am via Zoom. With seven members present, a quorum was confirmed by the Department.

Department staff, board members, and audience members/presenters introduced themselves.

Chairman Falwell presented the minutes from the previous meeting, requesting a motion to approve them.

Motion to approve July 23rd, 2024, meeting minutes; moved by Tommy Young, seconded by Jason Felton. Motion carried.

Chairman Falwell then introduced Mr. Corey Seats, Chief General Counsel for the AR Department of Agriculture, to present to members on the AR Freedom of Information Act (FOIA). **ATTACHMENT 1**

Seats provided an overview of FOIA laws in Arkansas, discussing what qualifies as a "meeting" under FOIA and sharing general guidelines with members. He explained that any discussion of board matters between two or more members constitutes a meeting, requiring public notice, recording, and other compliance measures.

Seats invited questions from the board.

Administrator Scott Bray asked Seats to clarify how the Department could collaborate with members on a draft proposal form while following FOIA guidelines. Seats responded that as long as Bray works with members individually, without them communicating directly with each other, a recorded meeting is not required.

Chairman Falwell introduced Inoussa Zaki, Chief Financial Officer of the AR Department of Agriculture, to present the board's financial report. **ATTACHMENT 2 & 3**

Zaki reviewed the financials for the period July 1, 2024, through October 31, 2024. The board started the fiscal year with a fund balance of \$1,792,074 and generated \$2,167,594 in total revenue during this reporting period.

Zaki reported total expenditures of \$491,489, leaving an ending fund balance of \$1,546,084 in reserve. He also provided an overview of the 2024-2025 projects funded by the board, noting that all the projects are funded except for a few to be finalized by the end of the month.

After concluding his financial report, Zaki invited questions from the members.

Chairman Falwell asked for clarification regarding the board's gross collections value, and Zaki explained that he expects it to increase as the fiscal year progresses.

Member Young mentioned the \$400,000 in an interest-bearing account at the University of Arkansas Division of Agriculture, which was not reflected in the financial report.

Chairman Falwell called for a motion to approve the financial report.

Motion to approve the financial report: moved by Jason Felton, seconded by Matt Smith. Motion carried.

Administrator Bray provided details on the AR Soil and Southern Health Alliance Conference scheduled for November 13 & 14, 2024, in Jonesboro, AR. The conference organizer had reached out to inquire if the board would consider sponsoring the event. **ATTACHMENT 4**

Chairman Falwell and Member Felton expressed that while they saw value in the sponsorship, they would have preferred earlier notice to allow for full board participation.

Member Young noted that the conference offers good visibility for the board's name and logo, though he acknowledged the last-minute nature of the sponsorship request.

Member Galloway asked about the history of the conference and indicated support for a bronze-level sponsorship of \$500, noting that setting up a booth on short notice would be difficult.

Bray sought feedback on how the board would like to handle future last-minute funding requests. Chairman Falwell suggested continuing to address such requests on a case-by-case basis. Some discussion followed.

Carson Horn from the Communications Group stated they could potentially represent the board at the conference with limited materials, prepared by the following day.

Member Felton indicated that he would support a bronze-level sponsorship.

Motion to sponsor the AR Southern Soil Health Conference as a bronze-level sponsor for \$500: moved by Jason Felton, seconded by Trent Dabbs. Motion carried.

Bray requested clarification on the Communications Group attending the conference on behalf of the board. Horn explained that while attending conferences would typically incur charges, they would include this last-minute event under the current contract. Horn added that if regular attendance at such events is desired, it may need to be specified in future contract terms.

Member Young briefly commented on the board's intent for these events, noting that a simple sponsorship is sufficient to show the board's support of the industry, rather than a full booth or extensive sponsorship.

Bray sought confirmation on whether the Communications Group should attend and set up a booth. Chairman Falwell expressed support for their attendance, recommending they report back on the event so the board can reassess future involvement.

Chairman Falwell transitioned to the next agenda item on funding proposals and asked Bray for an update.

Administrator Bray asked the board to suggest dates for their upcoming 2-day funding meeting. After some discussion, the board agreed on February 3-4, 2025.

Bray noted that the Department is expanding its advertising for research and promotion funding proposals and asked the board to suggest a deadline for proposal submissions. After discussion, Chairman Falwell recommended a January 15, 2025, deadline to allow sufficient time for review.

Chairman Falwell introduced Admin Bray to report on the 2024 Export Exchange Conference in Fort Worth, TX, and the subsequent tour in Northwest Arkansas.

Bray noted that the Department's booth at the Export Exchange was well-attended, with handouts on Arkansas agriculture and samples of Arkansas rice distributed to attendees.

Mike Stage, Quality Control & Compliance Section Manager for the AR Department of Agriculture, summarized the Northwest Arkansas agriculture tour. The group met in Bentonville, traveled to Van Buren for tours of the Van Buren Co-Op and Crabtree Farms, where they learned about local corn processing, observed a soybean harvest, and discussed Arkansas agricultural practices. After lunch, they visited the CGB Grain Elevator to discuss grain collection and the barge system.

The next day included a tour of Tyson Foods' Discovery Center, where a poultry nutritionist shared insights on poultry feed formulation and ingredient sourcing. They also toured the University of Arkansas's feed mill and poultry processing plant.

Stage added that the Department built a new contacts webpage to support the Export Exchange Conference and tour efforts, which had already resulted in one inquiry.

Member Young noted that Van Provence of Take The Vacation LLC is available to assist board members with travel arrangements for the Commodity Classic Conference in Denver, CO in March 2025.

Administrator Bray introduced the discussion regarding the 2025 Commodity Classic Conference in Denver, CO, reminding members they may arrange travel through Van Provence or make their own arrangements. **ATTACHMENT 5**

Bray reviewed term limit expirations, noting that members may serve as long as they are willing, and that the Governor is actively processing appointments.

Bray then invited Rebecca Williams of the U.S. Grains Council to present, but audio issues prevented her from being heard. Bray stated that USGC will report on Export Exchange at the next meeting.

Chairman Falwell asked if there was any other business, then called for a motion to adjourn.

Motion to adjourn: Moved by Jason Felton, seconded Matt Smith. Motion carried.

Meeting adjourned at 10:15 a.m.

Kenny Falwell.



Arkansas Freedom of Information Act

FOIA's Purposes: Ark. Code Ann. § 25-19-102

- To ensure that electors (citizens) are fully advised of the activities and decisions of their public officials
 - Liberally construed in favor of openness
 - > Exceptions are narrowly construed



Agenda

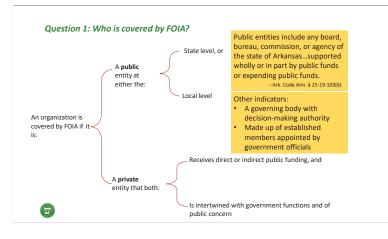
- Purposes
- · The 3 Steps
 - Meetings
 - Records



FOIA Overview—3 Step Approach

- Question 1: Is the entity covered?
- ➤ Question 2: If so, is the record or meeting covered?
- Question 3: If so, are there any exemptions?





FOIA Overview—3 Step Approach

- ➤ Question 1: Is the entity covered?
- > Question 2: If so, is the record or meeting covered?
- Question 3: If so, are there any exemptions?



What is a "meeting"?

- Statutory definition: "All meetings are public meetings."
- Guidance from the Arkansas Supreme Court: "The FOIA applies to a meeting called for the purpose of **DISCUSSING** or TAKING ACTION on a matter on which foreseeable action will be taken by the governing body."
- A gathering may be considered "a meeting" for AFOIA purposes even though a quorum is not present.
- Conducting an email or telephone poll violates AFOIA.
- Determination of "a meeting" is a fact-specific inquiry that may ultimately be resolved by the court.



Are these items considered meetings?

- Social gatherings
- Chance encounter at the coffee shop
- Email or telephone poll
- · Voting by secret ballot



Question 2: Is the meeting covered?

De facto, if two or more members of the governing body "meet"

An event or gathering AND DISCUSS BOARD BUSINESS is a "public meeting"

> Constructively, if the governing body effectively communicated even though no two members gathered or directly spoke



When the meeting is covered—Part 1

Notice Requirements

- · Regular Meetings:
 - 1. Time, place and date generally aim for at least 5 days notice
 - 2. to anyone who asks to be notified
 - - a. In the county where the meeting's held, and
 - b. located elsewhere that cover the regular meetings
 - 4. And to those that have asked to be notified

2. to news media that have requested notice

- Special/Emergency Meetings:
 - 1. Time, place and date at least 2 hours in advance...



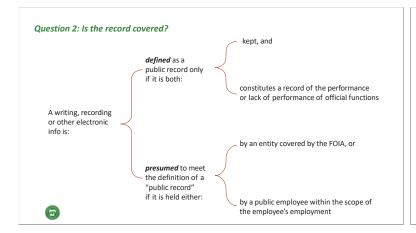
When the meeting is covered—Part 2

- · Attendance, not just participation, recorded at meetings
- · Recording—at least audio
- · Public must be able to "see" how each individual voted

FOIA Overview—3 Step Approach

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- Question 3: If so, are there any exemptions?

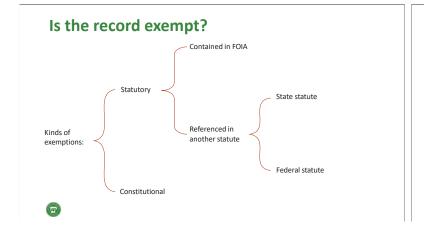


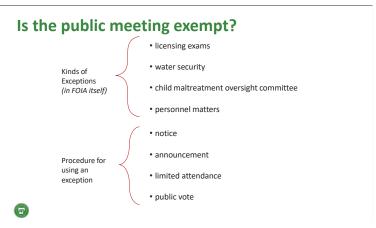


FOIA Overview—3 Step Approach

- > Question 1: Is the entity covered?
- ➤ Question 2: If so, is the record or meeting covered?
- > Question 3: If so, are there any exemptions?











AR Corn and Grain Sorghum Promotion Board November 12, 2024

| | | | | Corn a | | Grain Sorgh | | | an | ciats | | | | | | |
|-------------------------|------|--------------|-----|--------------|----|--------------|------|--------------|-----|--------------|----|--------------|-----|-----------------|----|------------------|
| | _ | | _ | | | Total Annu | al (| | _ | | _ | | _ | | | _ |
| | | June 2019 | | June 2020 | | June 2021 | | June 2022 | | June 2023 | | June 2024 | | October 2024 | | Forecast 2025 |
| Beginning Fund Balance | | 611,975 | \$ | 540,103 | \$ | 787,097 | | 1,386,425 | _ | 2,156,313 | | 2,483,014 | _ | 1,792,074 | | |
| Beginning Fund Balance | \$ | 611,975 | \$ | 540,103 | \$ | 787,097 | \$ | 1,386,425 | \$ | 2,156,313 | \$ | 2,483,014 | \$ | 1,792,074 | \$ | 1,792,074 |
| Bevenue | | | | | | | | | | | | | | | | |
| Gross Collections | \$ | 1,068,141 | \$ | 1,155,588 | \$ | 1,257,966 | \$ | 1,516,473 | \$ | 1,050,172 | \$ | 1,295,693 | \$ | 387,135 | \$ | 1,070,077 |
| Corn | \$ | 1,060,950 | s | 1,141,977 | | 1,244,519 | | 1,450,919 | \$ | 1,044,635 | | 1,288,120 | \$ | 372,981 | | 1,063,230 |
| Grain Sorghum | \$ | 7,191 | \$ | 13,611 | \$ | 13,447 | \$ | | \$ | | \$ | 7,574 | \$ | 14,153 | \$ | 6,847 |
| Rev. & Treas. Dept. 3% | \$ | 34,181 | \$ | 36,979 | \$ | 40,255 | \$ | 48,527 | \$ | 33,606 | \$ | 40,521 | \$ | 11,614 | \$ | 33,172 |
| Other Income | \$ | 1,770 | \$ | 2,642 | \$ | - | \$ | 5,538 | \$ | - | \$ | 22,843 | | | \$ | - |
| Transfers to CGSPB (Net | \$ | 1,035,730 | \$ | 1,121,251 | \$ | 1,217,711 | \$ | 1,473,485 | \$ | 1,016,567 | \$ | 1,278,016 | \$ | 375,521 | \$ | 1,036,905 |
| Total Revenue | \$ | 1,647,706 | \$ | 1,661,355 | \$ | 2,004,807 | \$ | 2,859,909 | \$ | 3,172,880 | \$ | 3,761,030 | \$ | 2,167,594 | \$ | 2,828,979 |
| Expenses | | | | | | | | | | | | | | | | |
| Payments to Research | \$ | 943,000 | \$ | 764,633 | \$ | 482,275 | \$ | 492,117 | \$ | 965,315 | \$ | 1,292,298 | | | | |
| Payments to Research | ľ | , | ľ | ., | 1 | , | 1 | -, | \$ | | \$ | 10,000 | | | | |
| Payments to Research | 1 | | | | | | l | | \$ | | \$ | 600,000 | \$ | 403,801 | \$ | 421,996 |
| Preapproved Research | 1 | | | | | | l | | Ľ | | | | | | | |
| AMCOE | 1 | | | | | | l | | | | | | | | | |
| U S Grains Council | 1 | | | | | | l | | | | | | | | | |
| Membership | \$ | 58,000 | \$ | 63,800 | \$ | 66,352 | \$ | 67,679 | \$ | 68,525 | \$ | - | \$ | 71,266 | \$ | 142,532 |
| Export Exchange-Medall | on s | Sponsorship | | | \$ | 12,000 | Ť | | ľ | | \$ | 1 | \$ | 8,074 | \$ | 15,000 |
| U.S. Grains Meeting | 1 | | | | 1 | , | l | | \$ | 1,169 | ľ | | l * | , | | -, |
| National Corn Growers | Asse | ociation | | | | | l | | Ľ | | | | | | | |
| Membership | \$ | 11,500 | \$ | 11,500 | \$ | 12,000 | \$ | 22,000 | \$ | 28,000 | \$ | 28,000 | | | \$ | 56,500 |
| Promotion | 1 | | | | \$ | 10,000 | ľ | | Ľ | | | | | | | |
| Commodity Classic | \$ | 8,306 | \$ | 4,506 | | | l | | \$ | 2,438 | | | | | \$ | 8,000 |
| Arkansas Farm Bureau I | | | | | | | l | | Ľ | | | | | | | |
| County Meetings | 1 | | | | \$ | 3,228 | \$ | 10,000 | | | | | | | \$ | 5,001 |
| Ag in the Classroom | \$ | 60,000 | | | | | \$ | 10,000 | \$ | 10,000 | \$ | 9,000 | | | \$ | 10,000 |
| Producer Conference | 1 | | | | | | | | Ľ | | | | | | \$ | 5,001 |
| Other Promotion | \$ | 22,250 | \$ | 23,000 | \$ | 30,000 | \$ | 94,000 | \$ | 271,500 | | | | | \$ | 4,500 |
| Total Promotion | \$ | 160,056 | \$ | 102,806 | \$ | 133,580 | \$ | 203,679 | \$ | 381,632 | \$ | 37,000 | \$ | 79,340 | \$ | 246,534 |
| Board Travel Lodging | \$ | 1,677 | \$ | 3,348 | \$ | 528 | \$ | 6,301 | \$ | 4,133 | \$ | 6,718 | \$ | 2,794 | \$ | 7,001 |
| Board Travel Meals | \$ | 1,858 | \$ | 1,971 | 1 | | ľ | ., | \$ | | \$ | 3,995 | \$ | 540 | \$ | 10,001 |
| Board Travel Other | ľ | , | ľ | , | | | l | | ľ | | \$ | 5,438 | \$ | 3,055 | | |
| Board Travel Mileage | 1 | | | | | | l | | | | \$ | 811 | \$ | 427 | | |
| Office Supplies | 1 | | | | | | l | | | | \$ | 45 | l * | | | |
| Postage | 1 | | | | | | l | | | | \$ | | | | | |
| Admin Expenses | 1 | | | | | | l | | | | \$ | 4,423 | \$ | 33 | | |
| Board Exp. | \$ | 3,535 | \$ | 5,318 | \$ | 528 | \$ | 6,301 | \$ | 5,904 | \$ | 21,430 | \$ | 6,848 | \$ | 17,002 |
| Website | \$ | 1,011 | \$ | 1,500 | \$ | 2,000 | \$ | 1,500 | \$ | 9,000 | \$ | 8,229 | \$ | 1,500 | \$ | 17,000 |
| Total Board Exp. | \$ | 4,547 | \$ | 6,818 | \$ | 2,528 | \$ | 7,801 | \$ | 14,904 | \$ | 29,659 | \$ | 8,348 | \$ | 34,002 |
| Total Expenditures | \$ | 1,107,602 | s | 874,258 | \$ | 618,383 | \$ | 703,597 | | 2,205,438 | \$ | 1,968,956 | \$ | 491,489 | \$ | 702,532 |
| Outstanding Commitme | | .,,002 | ۳ ا | ,,200 | _ | 2.3,000 | , T | | ۱ ۳ | _,,, | | .,555,500 | \$ | 130.021 | - | |
| Ending Fund Balance | Ϊs | 540,103 | \$ | 787,097 | | 1,386,425 | | 2,156,313 | \$ | 967,442 | | 1,792,074 | | 1,546,084 | \$ | 2,126,447 |

| Promotion 122,666.00 80,839.95 111,826.05 | | 2024-2025 Board Funding | 2024-2025 Approved Board Amount | Paid To Date | Remaining | |
|--|--|--|---------------------------------------|--------------|------------|--|
| Export Exchange (Sponsorship) | | Promotion | 192,666.00 | 80,839.95 | 111,826.05 | |
| National Corn Growers Association 28,500.00 38,000.00 39,0 | | AR Corn angd Grain Sorghum Building in Jackson Campus | 10,000.00 | | 10,000.00 | |
| Sign (Jackson County Ext. Center, AR Grain Building) | | Export Exchange (Sponsorship) | 15,000.00 | 8,073.95 | 6,926.05 | |
| The Arkansas Irrigation Yield Contest (Year 7). The Communications Group US Grain Council 71,266.00 71,000,00 71,000,00 72,000,00 73,000,00 74,667.00 75,000,00 75,000 | | National Corn Growers Association | 28,500.00 | | 28,500.00 | |
| The Communications Group US Grain Council 1,500.00 1,500. | | Sign (Jackson County Ext. Center. AR Grain Building) | 49,900.00 | | 49,900.00 | |
| US Grain Councit Research 1,021,996.00 Dean Robinson Seed Co Inc. Arkansas Dran & Grain Sorghum Research Studies Series, an annual report and archival system Arkansas Discovery Farms (Year 3 of 3). Arkansas Discovery Farms (Year 3 of 3). Arkansas Future Ag Leaders Tour (Year 3 of 3). Assessing Musceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Corn and grain sorghum Research Verification Program (Year 1 of 3). Corn and Grain Sorghum Research Verification Program (Year 1 of 3). Corn field Forecast System for the US Mid-South (New, Year 1 of 3). Cover Crops in Corn Rotations: What Works and What Doesn't? (Year 2 of 3). Determining disease resistance and susceptibility of corn and grain sorghum hybrids (New, Yea Development and verification of a stand counting application using drone Imagery for research Economic Analysis of Corn and Grain Sorghum Production and Marketing Practices (New, Year Evaluation of new herbicides, premixes, programs, and application using drone Imagery for sesench Exploring Plasma-Activated Water for Enhanced Biocontrol of Aflatoxins and Dorol Fine-tuning Potassium Recommendations and Investigating Intensive Tissue Analysis for Susta Generating a high-value wax material from sorghum bran using an innovative green approach († Improving Irrigation Technology for Corn Production in Arkansas (Year 2 of 3). Performance Crop Insurance as a risk management tool for corn and grain sorghum producers Remote sensing-based mid-season corn nitrogen fertilizer rate recommendations and web-too Towards a comprehensive affaick in corn of Agriculture Feed Kits (New, Year 1 of 3). Performance Crop Insurance as a risk management tool for corn and grain sorghum producers Remote sensing-based mid-season corn nitrogen fertilizer rate recommendations a | | The Arkansas Irrigation Yield Contest (Year 7). | 10,000.00 | - | 10,000.00 | |
| Research 1,021,996.00 1,003,801.00 18,195.00 | | The Communications Group | 8,000.00 | 1,500.00 | 6,500.00 | |
| Dean Robinson Seed Co Inc. Arkansas Discovery Farms (Year 3 of 3). Assess Management Options for Corn Nematodes in Arkansas (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Corn and grain sorghum enterprise budgets and production economic analysis (Ongoing). Corn and Grain Sorghum Research Verification Program (Year 1 of 3). Cover Crops in Corn Rotations- What Works and What Doesn't? (Year 2 of 3). Determining disease resistance and susceptibility of corn and grain sorghum hybrids (New, Yee 40,000.00 40,000.00 - Developing a satellite-based field scouting tool for corn (New, Year 1 of 3). Development and verification of a stand counting application using drone Imagery for research Economic Analysis of Corn and Grain Sorghum Production and Marketing Practices (New, Year 5,777.00 5,777.00 - Exploring Plasma-Activated Water for Enhanced Biocontrol of Aflatoxins and Challesses in Corn Exploring Plasma-Activated Water for Enhanced Biocontrol of Aflatoxins and Society of Supply of Supply of Supply of Supply of Corn Production in Arkansas (Year 2 of 3). Deproducing Nitrogen Management for Arkansas Corn Production (New, Year 1 of 3). Generating a high-value wax material from sorghum bran using an innovative green approach (1 42,761.00 42,761.00 - Improving Nitrogen Management for Arkansas Corn Production (New, Year 1 of 3). Performance Crop Insurance as a risk management tool for corn and grain sorghum producers 29,486.00 29,486.00 - Remote sensing-based mid-season corn nitrogen fertilizer rate recommendations and web-too 56,000.00 56,000.00 - Towards a comprehensive affactory is obtained for feral Rogor and Feral Rogor Corn Of Corn Residual Regration Corn Corn Residual Regr | | US Grain Council | 71,266.00 | 71,266.00 | - | |
| Arkansas Corn & Grain Sorghum Research Studies Series, an annual report and archival system Arkansas Future Ag Leaders Tour (Year 3 of 3). Arkansas Future Ag Leaders Tour (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3) Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3) Corn and grain sorghum enterprise budgets and production economic analysis (Ongoing) Corn and Grain Sorghum Research Verification Program (Year 1 of 3). Corn and Grain Sorghum Research Verification Program (Year 1 of 3). Corn Yield Forecast System for the US Mid-South (New, Year 1 of 3). Cover Crops in Corn Rotations- What Works and What Doesn't? (Year 2 of 3). Determining disease resistance and susceptibility of corn and grain sorghum hybrids (New, Year 2 of 3). Developing a satellite-based field scouting tool for corn (New, Year 1 of 3). Development and verification of a stand counting application using drone Imagery for research Economic Analysis of Corn and Grain Sorghum Production and Marketing Practices (New, Year 5,777.00 5,777.00 5,777.00 Evaluation of new herbicides, premixes, programs, and application methods for improved cont Exploring Plasma-Activated Water for Enhanced Biocontrol of Aflatoxins and Diseases in Corn Fine-tuning Potassium Recommendations and Investigating Intensive Tissue Analysis for Susta 56,395.00 56,395.00 1mproving Irrigation Technology for Corn Production in Aknassas (Year 2 of 3) 185,280.00 185,280.00 19,660. | | Research | 1,021,996.00 | 1,003,801.00 | 18,195.00 | |
| Arkansas Discovery Farms (Year 3 of 3). Arkansas Future Ag Leaders Tour (Year 3 of 3). Assess Management Options for Corn Nematodes in Arkansas (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Corn and grain sorghum enterprise budgets and production economic analysis (Ongoing). Corn and Grain Sorghum Research Verification Program (Year 1 of 3). Corn Tield Forecast System for the US Mid-South (New, Year 1 of 3). Cover Crops in Corn Rotations. What Works and What Dosen*? (Year 2 of 3). Determining disease resistance and susceptibility of corn and grain sorghum hybrids (New, Yea 40,000.00). Developing a satellite-based field scouting tool for corn (New, Year 1 of 3). Developing a satellite-based field scouting tool for corn (New, Year 1 of 3). Developing a satellite-based field scouting tool for corn (New, Year 1 of 3). Developing and Grain Sorghum Production and Marketing Practices (New, Year 5,777.00). Evaluation of new herbicides, premixes, programs, and application methods for improved cont Exploring Plasma-Activated Water for Enhanced Biocontrol of Aflatoxins and Diseases in Corn Fine-tuning Potassium Recommendations and Investigating Intensive Tissue analysis for Susta 56,395.00 56,395.00 - Generating a high-value wax material from sorghum bran using an innovative green approach († 42,761.00 42,761.00 - Improving Irrigation Technology for Corn Production in Arkansas (Year 2 of 3). Performance Crop Insurance as a risk management tool for corn and grain sorghum producers i 29,486.00 2,486.00 - Generating Plasmas System Division of Agriculture Feed Kits (New, Year 1 of 3). Use of gossypol to inhibit reproduction in domestic hops as a model of referal hog control (Year 2 30,000.00 30,000.00 - Liviversity of Arkansas System Division in domestic hops as a note finance of a feed to control to the sorgan and the corn and grain sorghum pr | | Dean Robinson Seed Co Inc. | 18,195.00 | | 18,195.00 | |
| Arkansas Future Ag Leaders Tour (Year 3 of 3). Assess Management Options for Corn Nematodes in Arkansas (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3) Corn and Grain Sorghum enterprise budgets and production economic analysis (Ongoing) Corn and Grain Sorghum Research Verification Program (Year 1 of 3). Corn Tield Forecast System for the US Mid-South (New, Year 1 of 3). Cover Crops in Corn Rotations- What Works and What Doesn't? (Year 2 of 3). Determining disease resistance and susceptibility of corn and grain sorghum hybrids (New, Yea Developing a satellite-based field scouting tool for corn (New, Year 1 of 3). Development and verification of a stand counting application using drone Imagery for research Economic Analysis of Corn and Grain Sorghum Production and Marketing Practices (New, Year Evaluation of new herbicides, premixes, programs, and application methods for improved cont Exploring Plasma-Activated Water for Enhanced Biocontrol of Aflatoxins and Inseases in Corn Fine-tuning Potassium Recommendations and Investigating Intensive Tissue Analysis for Susta Generating a high-value wax material from sorghum bran using an innovative green approach († Improving Irrigation Technology for Corn Production in Arkansas (Year 2 of 3). Improving Nitrogen Management for Arkansas Corn Production (New, Year 1 of 3). Performance Crop Insurance as a risk management tool for corn and grain sorghum producers (2), 486.00 29,486.00 29,486.00 10 10 10 10 10 10 10 10 10 10 10 10 1 | | Arkansas Corn & Grain Sorghum Research Studies Series, an annual report and archival system | 4,667.00 | 4,667.00 | - | |
| Assess Management Options for Corn Nematodes in Arkansas (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3). Corn and grain sorghum enterprise budgets and production economic analysis (Ongoing). 10,000.00 10,0 | | Arkansas Discovery Farms (Year 3 of 3). | 5,000.00 | 5,000.00 | - | |
| Assessing Susceptibility of Insect Pests of Corn in Storage to Selected Insecticides (Year 3 of 3) 41,305.00 41,305.00 Corn and grain sorghum enterprise budgets and production economic analysis (Ongoing) 10,000.00 10,000.00 - Corn and Grain Sorghum Research Verification Program (Year 1 of 3), 130,000.00 130,000.00 - Corn Yield Forecast System for the US Mid-South (New, Year 1 of 3), Cover Crops in Corn Rotations- What Works and What Doesn't? (Year 2 of 3). 39,729.00 39,729.00 - Determining disease resistance and susceptibility of corn and grain sorghum hybrids (New, Yea 40,000.00 40,000.00 - Developing a satellite-based field scouting tool for corn (New, Year 1 of 3) | | Arkansas Future Ag Leaders Tour (Year 3 of 3). | 5,000.00 | 5,000.00 | - | |
| Corn and grain sorghum enterprise budgets and production economic analysis (Ongoing) 10,000.00 10,000.00 130,000.00 1 130, | | Assess Management Options for Corn Nematodes in Arkansas (Year 3 of 3). | 55,401.00 | 55,401.00 | - | |
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| | AR | | 30,000.00 | 30,000.00 | - | |
| Grand Total Promotion & Research 1,214,662.00 1,084,640.95 130,021.05 | | | - | | - | |
| | | Grand Total Promotion & Research | 1,214,662.00 | 1,084,640.95 | 130,021.05 | |



Sen. David Wallace
Senate Chair
Sen. John Payton
Senate Vice Chair



Rep. Jimmy Gazaway House Chair Rep. Richard Womack House Vice Chair

Roger A. Norman, JD, CPA, CFE, CFF Legislative Auditor

LEGISLATIVE JOINT AUDITING COMMITTEE ARKANSAS LEGISLATIVE AUDIT

TO:

Auditee

TB

FROM:

Tom Bullington, CPA

Deputy Legislative Auditor

DATE:

November 2, 2023

SUBJECT:

Legislative Joint Auditing Committee Review Of:

Arkansas Corn and Grain Sorghum Promotion Board

June 30, 2023 and 2022

The enclosed report will be presented to the Standing Committee on State Agencies of the Legislative Joint Auditing Committee for its review at 1:30 p.m., on Wednesday, November 8, 2023, in Conference Room 130, State Capitol Building, Little Rock, Arkansas.

Since your report did not contain any findings, your presence at the meeting is not required. If you should have any questions or comments regarding this matter, please feel free to contact us.

Internal Control and Compliance Assessment Arkansas Legislative Audit

Arkansas Corn and Grain Sorghum Promotion Board

For the Two-Year Period Ended June 30, 2023



INTRODUCTION

This report is issued to inform the Legislative Joint Auditing Committee of compliance with state fiscal laws and regulations as well as deficiencies in internal controls for the Arkansas Corn and Grain Sorghum Promotion Board. Assessment procedures disclosed no reportable items of noncompliance.

SCOPE AND METHODOLOGY

We performed an internal control and compliance assessment of the Arkansas Corn and Grain Sorghum Promotion Board, a board of Arkansas state government, as of and for the two-year period ended June 30, 2023, and have issued our report dated September 21, 2023. Management of the Agency is responsible for establishing and maintaining internal controls and complying with applicable laws and regulations.

The assessment included cash on deposit, cash receipts, expenditures, liabilities, and data entry to the Arkansas Administrative Statewide Information System (AASIS). The assessment consisted principally of inquiries, observations, analytical procedures, and selected tests of internal control policies and procedures, accounting records, and other relevant documents. We relied on financial data in AASIS recorded by the Agency and audit work conducted in the fiscal years 2022 and 2023 State Annual Comprehensive Financial Reports (ACFRs) and Single Audit Reports.

RESULTS OF ASSESSMENT

Assessment procedures did not disclose instances of noncompliance considered reportable.

ENABLING LEGISLATION AND ORGANIZATIONAL STRUCTURE

The Arkansas Corn and Grain Sorghum Promotion Board was created by Act 271 of 1997. Its mission is to promote the growth and development of the corn and grain sorghum industries in Arkansas through research, extension, promotion, and market development, thereby promoting the general welfare of the people of Arkansas.

The Board is made up of seven members appointed by the Governor. Three are nominated by and represent the Arkansas Farm Bureau Federation, while Riceland Foods, Inc., and the Agriculture Council of Arkansas each nominate two members to represent them. The Board is administered by the Executive Vice President of Arkansas Farm Bureau or his or her designee.

The Board administers a one cent per-bushel assessment on all corn and grain sorghum grown in Arkansas for market. The funds enter the State Treasury and are disbursed by the Board to fund research and promotion efforts. The Board's organizational chart in place at June 30, 2023, is presented in **Exhibit I on page 2**.

ARKANSAS LEGISLATIVE AUDIT

500 Woodlane Street, Suite 172, Little Rock, AR 72201

Phone: 501-683-8600 Fax: 501-683-8605

www.arklegaudit.gov

Report ID: SR0930423

Report Date: September 21, 2023



Assets and Liabilities

Agency assets totaled \$2.22 million and \$2.48 million for the fiscal years ended June 30, 2022 and 2023, respectively. Assets are comprised solely of cash balances that were reconciled to the State Treasury without exception.

Agency liabilities totaled \$0 and \$18,737 for the fiscal years ended June 30, 2022 and 2023, respectively. Liabilities consisted of accounts payable to various vendors.

Asset and liability balances at year-end for fiscal years 2019 through 2023 are presented in **Exhibit III**.

Exhibit II

Arkansas Corn and Grain Sorghum Promotion Board

Revenues, Expenditures, and Transfers
For the Years Ended June 30, 2019 through 2023

| | | | Fi | scal Year | | | | |
|--|---|---|----|---|----|---|----|--|
| | 2023 | 2022 | | 2021 | _ | 2020 | _ | 2019 |
| Revenues Corn and grain sorghum fees, net Other income Total Revenues | \$ 1,018,344 0 1,018,344 | \$ 1,468,200 5,538 1,473,738 | \$ | 1,218,109 0 1,218,109 | \$ | 1,120,254 2,642 1,122,896 | \$ | 1,035,517 1,760 1,037,277 |
| Expenditures Printing and advertising Travel and subsistence Assistance, grants, and aid Other expenses Total Expenditures | \$ 10,000 14,716 129,730 6,716 161,162 | \$ 2,000 6,301 1,500 139,679 149,480 | \$ | 0 528 130,352 2,528 133,408 | \$ | 2,000 8,959 102,300 2,347 115,606 | \$ | 2,250 13,048 149,500 1,409 166,207 |
| Net Transfers In (Out) | \$ (611,470) | \$ (492,117) | \$ | (482,275) | \$ | (764,633) | \$ | (943,000 |

Source: Arkansas Administrative Statewide Information System Trial Balance (unaudited by Arkansas Legislative Audit)

Exhibit III

Arkansas Corn and Grain Sorghum Promotion Board
Assets and Liabilities
For the Years Ended June 30, 2019 through 2023

| | | | F | iscal Year | | |
|----------------------------------|-----------------|-----------------|----|------------|---------------|---------------|
| | 2023 | 2022 | | 2021 | 2020 | 2019 |
| Assets Cash and cash equivalents | \$ 2,483,014 | \$ 2,218,566 | \$ | 1,386,425 | \$ 787,097 | \$ 540,103 |
| Liabilities Accounts payable | \$ 18,737 | \$ 0 | \$ | 0 | \$ 4,101 | \$ 0 |

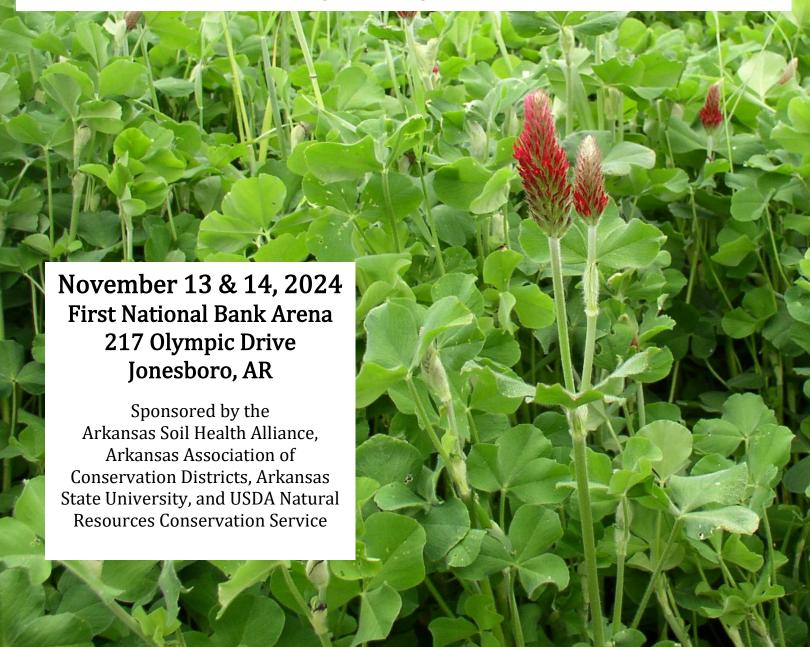
Source: Arkansas Administrative Statewide Information System Trial Balance (unaudited by Arkansas Legislative Audit)



Southern Soil Health Conference

"Profitability during Unprofitable Times"

A forum for farmers to exchange information, discuss opportunities for collaboration and learn about new and successful practices related to soil health and regenerative agriculture.



| Wednesday | Agenda | November 13, 2024 |
|-----------|---|---|
| 12:30pm | Load bus for Field Tour 3350 Aggie Drive, Jonesboro, AR 72401 Arkansas State University AnyTour Virtual Tour & Interactive | Judd Hill Farmers Market Map |
| 1:00pm | Depart for A-State University Farm Adam Chappell, President, Arkansas Soil Health Alliance Keith Scoggins, USDA - NRCS State Agronomist | |
| 1:15pm | University Farm Tour | |
| | University Farm Progams – Dr. Steve Green | |
| | o Applied Adaptive Grazing - Hugh Alijoe, Noble Resea | arch Institute |
| | Powerflex Demonstration Bryan Weech | |
| 2:15pm | Dan Dunkerson Farm Tanner Johnston, USDA-NRCS District Conservationist | 3357 Hwy 135 South Black Oak, AR 72414 |
| 3:30pm | S & S Farms Keith Scoggins, USDA-NRCS State Agronomist | 42 County Rd. 826 Lake City, AR |
| 4:30pm | "Meat & Greet" Q & A Social Hour | Judd Hill Farmers Market |





Field Tour Notes:

Park your vehicles in front of the Judd Hill Farmers Market for the field tour. Dress casual and wear comfortable walking shoes. The busses will not return until 4:30pm so bring whatever you need with you. The Embassy Suites and the First National Bank Arena are located across Red Wolf Blvd and can be seen from the Farmers Market.

| Thursday | Agenda | November 14, 2024 |
|----------|---|--|
| 8:00am | Registration Opens | First National Bank Arena (lower level facing Red Wolf Blvd) |
| 8:45am | Opening Remarks & Welcome | Rooms A, B & C |
| | Adam Chappell, ASHA President Keith Scoggins, USDA-NRCS State Agronomist | |
| 9:00am | Understanding Plant Interconnectivity for Soil C Rick Bieber | are |
| 10:00am | Building Regenerative Systems Seth Watkins | |
| 11:00am | Soil Health and the Haney Test Lance Gunderson | |
| 12:00pm | Luncheon with Sponsors | |
| 1:30pm | How to Increase Soil Health and ROI Russell Hedrick | |
| 2:30pm | Farming in a Non-Conventional Way Jason Mauck | |
| 3:30pm | Questions & Answers - Wrap Up | |







CARGILL REGENCONNECT

(Additional Sponsor logos to be added)



CEU Hours have been approved for this training.

Speakers



Rick Bieber has been no-tilling for more than 30 years on his Trail City, S.D., farm. In that time, he's found that listening to others and trusting his soil's biology has meant more for his farm's bottom line than anything else.



When Seth Watkins, a fourth-generation steward of his family farm in Clarinda, Iowa, began full time on the farm in 1994, raising and grazing cattle, he approached the land from a systems perspective which placed the ecological health of the land first.



Lance Gunderson is a founding member and the President of Regen Ag Lab. As a well-known promoter of soil health testing, Lance carries his passion for soil health testing into Regen Ag Lab. Lance is excited to continue to establish and promote newly developed agronomic tests designed to aid producers managing their operations under the regenerative ag model.



Russell Hedrick, JRH Grain Farms, operates on eight hundred acres, growing non-GMO corn, non-GMO soybeans, white wheat, black oats, triticale, and barley, and raising pasture cattle, pasture Katahdin sheep, and pasture Berkshire pigs. He also operates Southern Seeds and Feeds and partners with Seventeen Twelve Distillery.



Jason is obsessed with narrowing the gaps of agriculture. An apostle of relay cropping, Mauck, is blazing a new path using cash and cover crops in unison.



Hugh Aljoe serves as the director of ranches, outreach, and partnerships at Noble Research Institute, where he focuses on regenerative management of range and pasture, high stock density grazing and holistic ranch management.

Thank you to the speakers, sponsors and advisors who provided support and assistance.

Southern Soil Health Conference

"Profitability during Unprofitable Times"

REGISTRATION FORM November 13 – 14, 2024 First National Bank Arena, ASU, Jonesboro, AR

| Name | | | |
|--|--------------------|---|---------------|
| First Name | | Last Name | |
| Preferred first name for name badge: | · | | |
| Job Title: (if applicable) | | | |
| Company/Agency/Organization: | | | |
| Mailing Address: | | | |
| City: | _State: | ZIP: | |
| Phone: | Cell: | | |
| E-mail Address:(Check all that apply) | | | |
| FarmerLandown Poultry Producer | Alternative Cro | ons Other | |
| REGISTRATION FEE: Full Registration (Wednesday &Thursday only | & Thursday) | \$75 per person \$50 per person | \$ \$ |
| | | Total | \$ |
| Make checks payable to: Please mail this form with payment to: | 8100 Bicente | sociation of Conservat ennial Road Rock, AR 72118 | ion Districts |
| OR: Enter credit card information below | w and email to: do | ebbiepinreal@aol.com | |
| Name on credit card | (| eard # | |
| Expiration date | _CCV# (3 digit # | on back of card) | |
| Billing address zip code | | | |

Full Registration Fee includes:

- Wednesday, November 13, 2024 Field tour departs at 1:00pm from Judd Hill Farmers Market (located across Red Wolf Blvd from First National Bank Arena)
- Thursday, November 14, 2024 First National Bank Arena on lower level (Lunch, Break & Materials)

Thursday registration only includes:

• Lunch, Break & Materials – First National Bank Arena on lower level

SPECIAL NEEDS: If you have any special needs as a conference attendee, such as a special diet, or needs related to sight, hearing, or physical mobility, please attach a brief description of these needs to your registration form. Early notification will enable us to accommodate your needs more efficiently.

No refunds on cancellations received after November 5, 2024.

Walk-in registration will be accepted as space allows. Meals will not be guaranteed.

Cancellation Policy: The conference committee reserves the right to cancel or postpone this conference due to insufficient enrollment or other unforeseen circumstances. If the conference is cancelled or postponed, registration fees will be refunded, but the conference committee cannot be held responsible for other costs, charges, or expenses, including cancellation/change charges assessed by airlines, travel agencies and/or hotels.

All refunds will be processed after the conference.

Registration Questions: For assistance or information, contact Debbie Moreland, Arkansas Association of Conservation Districts, Phone (501) 425-2891, or email debbiepinreal@aol.com

More information can be found at www.aracd.org

Hotel Information

Jonesboro hosts numerous hotels near the Arkansas State University

- Embassy Suites by Hilton Red Wolf Convention Center, 223 Red Wolf Blvd., ASU 72405 Hotel Amenities - Embassy Suites by Hilton Jonesboro Red Wolf Convention Center
- Hilton Garden Inn Jonesboro, 2840 South Caraway Road, Jonesboro, AR 72401
 Hilton Garden Inn Jonesboro, Arkansas Hotel

Sponsor Information Form

Thank you for agreeing to be a part of our conference! Please email back to: Debbie Moreland at debbiepinreal@aol.com no later than November 1, 2024

| Date: Novemb | er 13 – 14, 2024 |
|--|--|
| Location: Arkansas State U | niversity, Jonesboro, AR |
| | |
| Full name | |
| Name as you would like on name tag | |
| Title | |
| Organization/Agency representing | |
| Address | |
| Cellular phone (or POC onsite) | |
| E-mail | |
| Office POC (during travel) | |
| Exhibit Space information | |
| Do you need a table & chairs? | |
| Do you need electricity? | |
| Sponsor Status | Sponsor Needs |
| ☐ I/ we plan to register for the conference as attendee. | Are there other needs for your exhibit? Please list. |
| ☐ I/ we plan to host an exhibit booth at the conference only. | |
| Do you have materials to be included in the registration packet? | |
| Indicate level of support: | Platinum (\$2,500) Gold (\$1,500) |
| Levels description on Page #2 | Silver (\$1,000) Bronze (\$500) |
| Describe your organization in 25 word | ds or less |
| | |
| | |
| | |
| | |
| | |

Southern Soil Health Conference Sponsorship Levels

| Platinum Sponsorship\$2,500.00 |
|--|
| Sponsors at this level are recognized in all publicity with their logos prominently displayed. They receive three complimentary conference registrations, one exhibit space and logo in the conference program. Platinum Sponsors will be recognized at the opening welcome and during the luncheon. |
| Gold Sponsors\$1,500.00 |
| ➤ Sponsors at this level are recognized in all publicity and their logos are prominently displayed. They receive two complimentary conference registration, one exhibit space and logo in the conference program. Gold Sponsors will be recognized during the luncheon. |
| Silver Sponsors |
| These sponsors are recognized by name in all publicity. Silver Sponsors receive two complimentary conference registration, one exhibit space, and logo in the conference program. Silver Sponsors will be recognized at the opening welcome. |
| Bronze Sponsors\$500.00 |
| Bronze Sponsors will be recognized on signs throughout the Conference, and one complimentary conference registration, one exhibit space, and logo in the conference program. |
| Trade show booth assignment will be provided prior to November 1, 2024. The assigned area will be open for booth set up on Wednesday 4:00pm, November 13, 2024. Displays may be removed after 3:00pm on Thursday, November 14, 2024. If your sponsorship level includes a complimentary registration(s) a registration form must be filled out for each person attending. More information can be found at http://www.aracd.org |
| Make check payable to: Arkansas Association of Conservation Districts |
| Or enter credit card information below and email to: debbiepinreal@aol.com |
| Name on credit card card # |
| Expiration date CCV# (3 digit # on back of card) |
| Billing address zip code |
| Mail completed form and payment to: AACD/AR Soil Health Alliance 8100 Bicentennial Road North Little Rock, AR 72118 |

Thank you for supporting the Arkansas Soil Health Alliance and the Southern Soil Health Conference. If you have any questions, **contact Debbie Moreland at**debbiepinreal@aol.com or (501) 425-2891.

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Saturday, March 1, 2025

All Day Optional Tours
9:00 a.m. – 5:00 p.m. Registration Open
4:30 p.m. – 7:00 p.m. ASA Awards Celebration*

Sunday, March 2, 2025

All Day **Optional Tours** 8:30 a.m. - 6:30 p.m. Registration Open 9:00 a.m. – 9:30 a.m. Worship Service 9:45 a.m. – 11:30 a.m. Pancake Breakfast/Brunch 11:30 a.m. – 12:30 p.m. **Opening Education Session** 1:00 p.m. – 1:30 p.m. What's New Sessions 2:00 p.m. – 2:30 p.m. What's New Sessions 3:00 p.m. – 6:00 p.m. **Trade Show Open** 6:00 p.m. – 7:30 p.m. Welcome Reception

Monday, March 3, 2025

6:30 a.m. – 5:00 p.m. **Registration Open** 7:00 a.m. – 8:00 a.m. **Early Riser Session** 7:30 a.m. – 8:30 a.m. Trade Show: Media-Only Preview 8:30 a.m. - 4:30 p.m. Trade Show Open with Lunch (11:00 a.m. - 1:00 p.m.) 8:00 a.m. – 4:30 p.m. Main Stage Sessions 8:15 a.m. – 8:45 a.m. What's New Sessions 9:15 a.m. – 9:45 a.m. What's New Sessions 10:00 a.m. – 11:30 a.m. Mini What's New Sessions 1:00 p.m. – 1:45 p.m. **Learning Center Sessions** 2:15 p.m. – 3:00 p.m. **Learning Center Sessions** 3:30 p.m. – 4:15 p.m. **Learning Center Sessions** 4:30 p.m. – 5:30 p.m. In-Booth Receptions (invitation only)

Tuesday, March 4, 2025

4:30 p.m. – 6:00 p.m.

6:30 a.m. – 4:00 p.m.
7:00 a.m. – 8:15 a.m.
8:30 a.m. – 9:30 a.m.
Early Riser Session
Learning Center Sessions

8:30 a.m. – 3:00 p.m. Trade Show Open with Lunch (11:00 a.m. – 1:00 p.m.)

NCGA Winners Circle Celebration*

8:30 a.m. – 3:00 p.m. Main Stage Sessions
10:00 a.m. – 11:00 a.m. Learning Center Sessions
12:30 p.m. – 1:30 p.m. Learning Center Sessions
2:00 p.m. – 2:45 p.m. Learning Center Sessions

3:30 p.m. – 5:30 p.m. General Session

5:30 p.m. – 7:00 p.m. Commodity Classic Closing Reception

Wednesday, March 5, 2025

All Day Optional Tours

Please visit Association Events pages on CommodityClassic.com for association meetings & events schedules.

^{*}One ticket to either ASA's or NCGA's awards celebration is included with full registration and subject to availability (not guaranteed).